



Regular Meeting of the Board of Directors of the Port of Oswego Authority

Monday, July 17, 2023

4:30 pm Meeting

AGENDA

Regular Meeting

- 1. Call to Order**
- 2. Presentation and discussion of SEQR Port of Oswego Authority Dome 4 Redesign Project.**
- 3. Motion 07-17-2301: To consider a resolution to declare the POA Board's intent to act as Lead Agency for Dome 4 Redesign Project SEQR.**
- 4. Motion 07-17-2302: To move to executive session for ILA negotiations and compensatory time rules.**
- 5. Motion 07-17-2303: To resume regular session.**
- 6. Motion 07-17-2304: To approve the Minutes of the 06-28-2023 regular monthly meeting (Exhibit A)**
- 7. Administrative Operational Report: (Exhibit B)**
- 8. Administrative Financial Reports: (A) Primary and (B) Subsidiary**
 - Motion 07-17-2305: To accept June's Primary Financial Reports and Subsidiary Financial Reports.**
 - A. Primary Financial Reports: (Exhibit C-1)**
 - Cash Position**
 - Balance Sheet**
 - Profit & Loss Statement**
 - Marina Profit & Loss Statement**
 - B. Subsidiary Financial Reports: (Exhibit C-2)**
 - Monthly Bills**
 - Accounts Payable**
 - Accounts Receivable**
 - Loan Summary**
 - Schedule of Assets**
 - Sales Report**

MISSION STATEMENT

The mission of the Port of Oswego Authority is to serve as an economic catalyst in the *Central New York Development Council District Region* by providing diversified and efficient transportation services and conducting operations in a manner that promotes regional growth and development while being mindful of our responsibility to serve as a steward of the environment.

9. Chairman's Report

10. Committee Reports

- a. Executive Committee**
- b. Audit and Finance Committee**
- c. Governance Committee**
- d. Planning and Development Committee**

11. Old Business

12. New Business

Motion 07-17-2306: To authorize use of Port of Oswego Authority west-side parking lot for 2023 Harborfest amusement rides.

13. AD HOC MOTIONS REQUIRED AS A RESULT OF MEETING BUSINESS:

Motion 07-17-230 : To

Motion 07-17-230 : To

14. Motion 07-17-230 : To adjourn the regular monthly meeting

**Next Regular Monthly Board Meeting is scheduled for
Monday, August 21, 2023 @ 4:30pm**

MISSION STATEMENT

The mission of the Port of Oswego Authority is to serve as an economic catalyst in the *Central New York Development Council District Region* by providing diversified and efficient transportation services and conducting operations in a manner that promotes regional growth and development while being mindful of our responsibility to serve as a steward of the environment.

Exhibit A

PORT OF OSWEGO AUTHORITY
Regular Monthly Meeting
Wednesday, June 28, 2023

CALL TO ORDER: Mr. Enwright called the meeting to order at 4:35 PM.

PRESENT: Francis Enwright - Chairperson; Constance Cosemento - Vice Chairperson; Stanley Delia, Kathleen Macey, Dr. John Kares Smith, Tom Schneider, Diane Zeller, and William Scriber - Executive Director.

ALSO PRESENT: Pat McMahon - Supervisor of Development & Maintenance, Debbie Godden - Accounting Manager, Kim Natoli - Port Employee, Jennifer Walck - CPA/Audit Manager with Bowers CPAs & Advisors, and Liz Bush - CPA/Audit Partner with Bowers CPAs & Advisors on Zoom.

EXECUTIVE SESSION

Motion 06-28-2301: A motion was made by Ms. Cosemento to move to executive session to review and discuss the annual audit and personnel matters. Mr. Delia seconded the motion at 4:37 PM. Motion passed. 7-Aye, 0-Nay.

Motion 06-28-2302: A motion was made by Ms. Cosemento to resume the regular monthly meeting at 6:21 PM. Motion seconded by Ms. Zeller. Motion passed. 7-Aye, 0-Nay.

APPROVAL OF MINUTES

Motion 06-28-2303: A motion was made by Dr. Kares Smith to approve the minutes of the May 15, 2023 meeting. Motion was seconded by Mr. Delia. Motion passed. 7-Aye, 0-Nay.

ADMINISTRATIVE OPERATIONAL REPORT

Mr. Scriber, Executive Director, presented the Administrative Operational Report to the Board and addressed any questions or comments.

Report Topics:

Monthly operations update – May 2023

Update on projects:

- Mr. Scriber spoke about once again beginning project reports with C&S Companies on updates on all projects, which include pictures.
- Short Sea Shipping Project – The Port signed NDA's with Novelis. Positive going forward.
- RV Park – a work order has been completed and an application for the curb cut. Oswego City engineer requested the Port to connect the RV Park's sewer system to the city's sewer system. Contractor anticipating to begin in approximately 1 – 2 weeks.
- Breakwall Projects – Finished the lease for Dean Marine & Excavating Inc., \$8.7 million project for next year. Lease has been sent to attorney for review; will be completed in July.

- Logistec – Completing quotes for Vestas for windmill projects next year. Received quotes on temporary fencing for the projects, as well as a quote for re-establishing the road at the area the Port leased last year where there has been damage done by the previous owner. Minor repairs will need to be done to that area.
- Positive press with Mr. Steve Chirello of Chirello Advertising.
- C&S Engineers – Working with engineers from C&S Companies who are giving support on the EDA grant, a \$4.7 million total grant. Was able to provide revenue projections and other narratives on ownership. The Port has passed the first phase of the grant review. This grant is for a new ship loader, that is more modern with an articulating head, as well as adding additional rail to the Port’s property, which will increase rail capacity by 1/3. Increasing rail capacity is important due to the Port being able to do more rail transloading, which can be done during the winter season.
- Discussions with Novelis in regards to transloading large slabs via rail. The Port can accommodate 89’ and 65’ rail cars, unloading and transloading slabs back to Novelis.
- Harbor Deepening – Quoted a company to test and dredge in the harbor. Normal dredge in August to establish rock and depth.
- Ms. Cosemento inquired about the possibility of upgrading the showers, and/or adding a 2nd shower, and adding washers/dryers at the west-side marina; this may be under consideration in the future.

ADMINISTRATIVE FINANCIAL REPORTS

Motion 06-28-2304: A motion was made by Mr. Schneider to accept the May Primary and Subsidiary Financial Reports as presented. Motion seconded by Mr. Delia. Motion passed. 7-Aye, 0-Nay.

Primary Financial Reports

Cash Position
 Balance Sheet
 Profit & Loss Statement
 Marina Profit & Loss Statement

Subsidiary Financial Reports

Monthly Bills
 Accounts payable
 Accounts Receivable
 Loan Summary
 Schedule of Assets
 Sales Report

Mr. Schneider noted the audit adjustments.

Chairman’s Report: Mr. Enwright had nothing new to report.

COMMITTEE REPORTS:

Executive Committee: Ms. Cosemento had nothing new to report.

Audit and Finance Committee: Mr. Schneider requested to accept the annual audit report as presented by Bowers CPAs & Advisors as is listed in New Business.

Governance Committee: Dr. Kares Smith had nothing new to report.

Planning and Development Committee: Ms. Macey had nothing new to report.

OLD BUSINESS: None.

NEW BUSINESS:

Motion 06-28-2305: A motion was made by Mr. Schneider to accept the 2022-2023 Annual Audit. Motion was seconded by Ms. Cosemento. Motion passed. 7-Aye, 0-Nay.

Motion 06-28-2306: A motion was made by Mr. Schneider to approve sole source vendor for rail scale replacement. The motion was seconded by Ms. Macey. Motion passed. 7-Aye, 0-Nay.

Motion 06-28-2307: A motion was made by Ms. Zeller to approve the bank agreement and the estoppel agreement for WT Terminals Oswego. The motion was seconded by Mr. Delia. Motion passed. 7-Aye, 0-Nay.

Motion 06-28-2308: A motion was made by Ms. Zeller to approve purchase of rail scale replacement. The motion was seconded by Ms. Macey. Motion passed. 7-Aye, 0-Nay.

Motion 06-28-2309: Discussion of the lease of a heavy forklift for ongoing projects with Novelis and Micron was postponed to July's regular board meeting.

ADJOURNMENT

Motion 06-28-2310: A motion was made by Ms. Zeller and seconded by Dr. Kares Smith to adjourn the regular monthly meeting at 7:00 PM. Motion passed. 7-Aye, 0-Nay.

Kathleen Macey, Secretary/Treasurer

Exhibit B



Administrative Report Topics

July 2023

William W. Scriber, Executive Director

- Monthly (June 2023) operations update – see attached
- Update on projects:
 - Marina – spud installation for dock; received quotes for bathroom remodel
 - Short Sea Shipping project – Container/Operations costs for Oswego to research firm, will have report in a couple of months
 - RV Park – Waiting for city engineer to meet with contractor on sewer
 - Working on lease for 2024 break wall projects; lease to counsel's office waiting for review to move to board
 - Working on windmill projects for 2024
 - EDA Grant application is progressing; have had two calls for further information
 - Novelis representatives will be coming to the Port to review rail project
 - USDOT/AGLPA Economic Impacts Report is due in late July and individual report the first of August

TO: BOARD OF DIRECTORS
 FROM: George Lloyd
 SUBJECT: June 2023 Activity Report

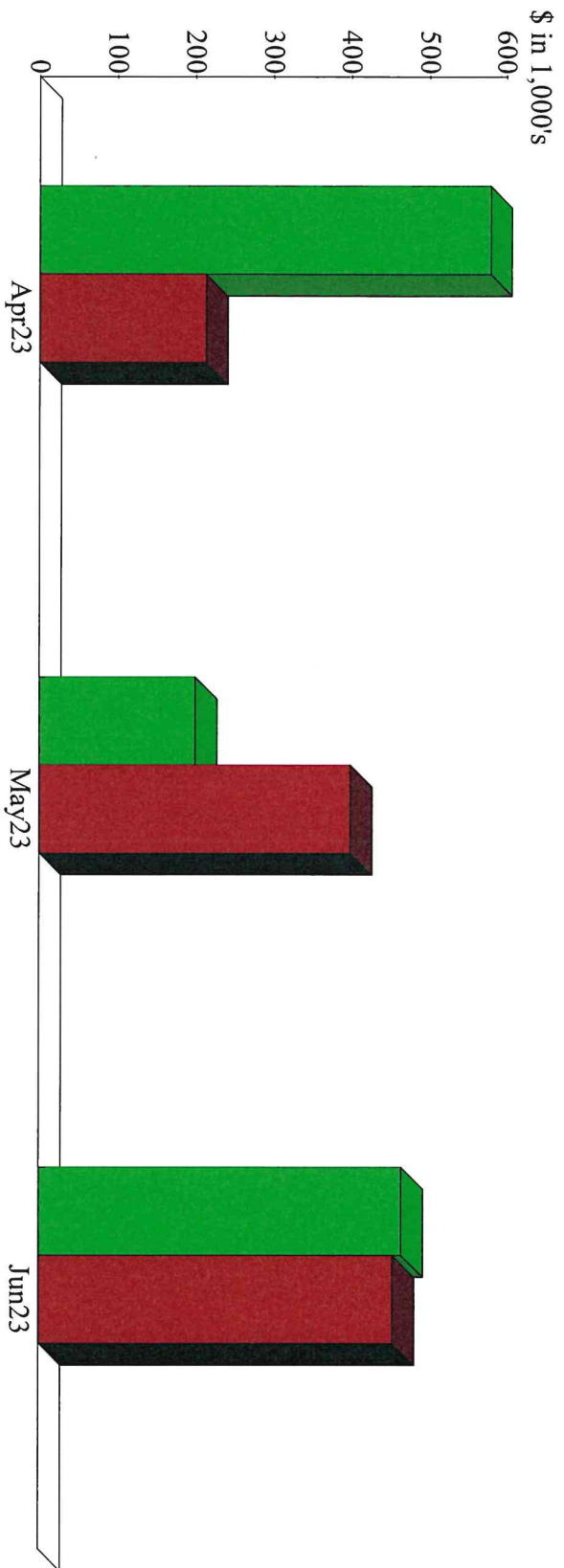
	Totals					
	# In	# Out	Total # In/Out	MT In	MT Out	Total MT In/Out
Trucks	0	248	248	0.000	7623.811	7623.811
Railcars	17	20	37	1561.554	1886.888	3448.442
Vessels	2	0	2	10496.894	0.000	10496.894
Grand Totals	19	268	287	12058.448	9510.699	21569.147

	Company	ST	MT	In/Out	Mode	#
Potash	Nutrien Ag Solutions	0.00	0.000	Inbound	Vessel	0
	Nutrien Ag Solutions	1511.48	1371.190	Inbound	Railcar	15
	Nutrien Ag Solutions	992.60	900.471	Outbound	Trucks	28
Grain	Anderson's Soybeans	0.00	0.000	Inbound	Trucks	0
	Anderson's Soybeans	0.00	0.000	Inbound	Railcar	0
	Anderson's Soybeans	0.00	0.000	Outbound	Trucks	0
	Anderson's Soybeans	0.00	0.000	Outbound	Railcar	0
	Anderson's Soybeans	0.00	0.000	Outbound	Vessel	0
	Anderson's Corn	0.00	0.000	Inbound	Trucks	0
	Anderson's Corn	209.84	190.363	Inbound	Railcar	2
	Anderson's Corn	1186.87	1076.709	Outbound	Trucks	45
	Anderson's Corn	2079.94	1886.888	Outbound	Railcar	20
	Anderson's Corn	0.00	0.000	Outbound	Vessel	0
Aluminum	Marubeni	2203.59	1999.087	Inbound	Vessel	2
	Marubeni	0.00	0.000	Inbound	Railcar	0
	Marubeni	2203.51	1998.989	Outbound	Trucks	62
	Trafigura	0.00	0.000	Inbound	Vessel	0
	Trafigura	0.00	0.000	Inbound	Trucks	0
	Trafigura	0.00	0.000	Inbound	Railcar	0
	Trafigura	0.00	0.000	Outbound	Trucks	0
	Glencore	5509.84	4998.490	Inbound	Vessel	2
	Glencore	1766.54	1602.577	Outbound	Trucks	50
	Glencore	0.00	0.000	Inbound	Railcar	0
	Glencore	0.00	0.000	Inbound	Trucks	0
	Goldman	1653.19	1499.763	Inbound	Vessel	1
	Goldman	0.00	0.000	Inbound	Railcar	0
	Goldman	0.00	0.000	Inbound	Trucks	0
	Goldman	1652.88	1499.466	Outbound	Trucks	46
	Goldman	0.00	0.000	Outbound	Railcar	0
	Concord	0.00	0.000	Inbound	Vessel	0
	Concord	0.00	0.000	Outbound	Trucks	0
	Concord	0.00	0.000	Outbound	Railcar	0
	Concord	0.00	0.000	Inbound	Railcar	0
Concord	0.00	0.000	Inbound	Trucks	0	
IXM	2204.11	1999.554	Inbound	Vessel	2	
IXM	0.00	0.000	Inbound	Trucks	0	

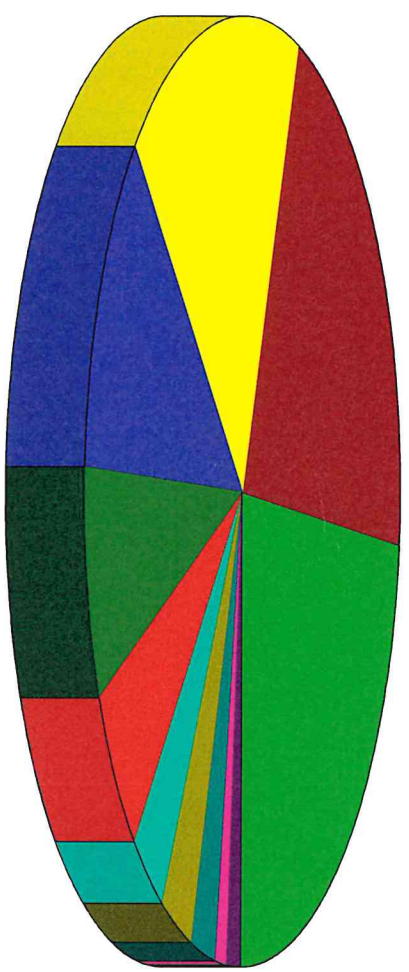
	IXM	0.00	0.000	Inbound	Railcar	0
	IXM	601.42	545.599	Outbound	Trucks	17
	Mitsubishi	0.00	0.000	Outbound	Trucks	0
	Mitsubishi	0.00	0.000	Inbound	Trucks	0
	Mitsubishi	0.00	0.000	Inbound	Vessel	0
	Mitsubishi	0.00	0.000	Inbound	Railcar	0
	Mercuria	0.00	0.000	Inbound	Vessel	0
	Mercuria	0.00	0.000	Inbound	Trucks	0
	Mercuria	0.00	0.000	Outbound	Trucks	0
	Mercuria	0.00	0.000	Outbound	Railcar	0
	Mercuria	0.00	0.000	Inbound	Railcar	0
	Alcoa	0.00	0.000	Inbound	Vessel	0
	Novelis Ingots	0.00	0.000	Inbound	Vessel	0
	Novelis Ingots	0.00	0.000	Outbound	Trucks	0
	Novelis Ingots	0.00	0.000	Inbound	Railcar	0
	Novelis Transfer Loads	0.00	0.000	Outbound	Trucks	0
Dean Marine Rock/Stone	Rock/Stone	0.00	0.000	Inbound	Railcar	0

Exhibit C-1

Income and Expense by Month April through June 2023



Income Summary April through June 2023



4600000 · Stevedoring	23.29%
9000020 · Auction / Sale of equipment	21.32
4800000 · Marina Income	17.72
4300000 · Loading and Unloading	12.18
4400000 · Rental	7.99
4500000 · Misc Income	6.16
4200000 · Wharfage	3.61
4000000 · Storage	3.26
4100000 · Dockage	2.69
9000000 · Interest Income	1.17
8999999 · Interest Income - Leases	0.59
Total	\$1,242,747.58

By Account

Port of Oswego Authority
Cash Position
 As of June 30, 2023

	<u>Beginning Balance</u>	<u>Debit</u>	<u>Credit</u>	<u>Net Change</u>	<u>Ending Balance</u>
1000600 · Imprest Fund - Key Bank					
Total 1000600 · Imprest Fund - Key Bank	105,608.32	1,274,258.52	760,389.30	513,869.22	619,477.54
1000700 · Health Fund - Key Bank					
Total 1000700 · Health Fund - Key Bank	1,827.04	2,500.00	2,681.07	-181.07	1,645.97
1001000 · Comptroller Fund - Key Bank					
Total 1001000 · Comptroller Fund - Key Bank	8,396.20	296,962.28	246,895.67	50,066.61	58,462.81
1001001 · Gen. State Checking - Key Bank					
Total 1001001 · Gen. State Checking - Key Bank	1,045,331.58	245,913.98	907,615.76	-661,701.78	383,629.80
1001500 · Key Money Market					
Total 1001500 · Key Money Market	82,928.85	0.00	0.00	0.00	82,928.85
TOTAL	<u><u>1,244,091.99</u></u>	<u><u>1,819,634.78</u></u>	<u><u>1,917,581.80</u></u>	<u><u>-97,947.02</u></u>	<u><u>1,146,144.97</u></u>

Port of Oswego Authority
Balance Sheet
As of June 30, 2023

	Jun 30, 23	Jun 30, 22	\$ Change
ASSETS			
Current Assets			
Checking/Savings			
1000100 · Petty Cash	116.05	200.00	-83.95
1000300 · Oswego Marina - Register fund	600.00	600.00	0.00
1000600 · Imprest Fund - Key Bank	619,477.54	322,282.38	297,195.16
1000700 · Health Fund - Key Bank	1,645.97	2,368.75	-722.78
1001000 · Comptroller Fund - Key Bank	58,462.81	59,932.54	-1,469.73
1001001 · Gen. State Checking - Key Bank	383,629.80	388,693.65	-5,063.85
1001500 · Key Money Market	82,928.85	12,608.04	70,320.81
1003300 · CD - Bldg Rehab Fund	88,425.86	87,684.17	741.69
Total Checking/Savings	1,235,286.88	874,369.53	360,917.35
Accounts Receivable			
1100000 · Accounts Receivable	330,741.97	984,292.94	-653,550.97
Total Accounts Receivable	330,741.97	984,292.94	-653,550.97
Other Current Assets			
1100103 · Accounts Receivable Other	995.04	995.04	0.00
1100104 · Short term Lease Receivable	149,847.47	0.00	149,847.47
1100900 · Other Receivable	0.00	760,621.00	-760,621.00
1201000 · Prepaid Insurance	80,473.61	74,928.31	5,545.30
1202000 · Prepaid expense	193.05	193.05	0.00
1210000 · Inventory Asset	36,273.78	8,091.10	28,182.68
1300000 · Grant Receivable	748,868.43	2,729.07	746,139.36
1499000 · Undeposited Funds	6,769.14	19,310.90	-12,541.76
Total Other Current Assets	1,023,420.52	866,868.47	156,552.05
Total Current Assets	2,589,449.37	2,725,530.94	-136,081.57
Fixed Assets			
1502000 · Land & Land Impr-Capital Assets	14,074,827.75	14,074,827.75	0.00
1502050 · Land & Land Impr-Held for Lease	1,537,131.13	1,376,575.13	160,556.00
1502100 · Alcan Water Line	1.00	1.00	0.00
1502300 · Bldgs & Improvem-Capital Assets	8,516,661.43	8,469,552.43	47,109.00
1502350 · Bldgs & Improvem-Held for Lease	4,019,489.22	4,012,217.36	7,271.86
1502400 · Office Equipment & Furniture	473,841.90	469,143.90	4,698.00
1502500 · Operating Equipment	3,198,247.57	3,157,693.41	40,554.16
1502501 · Equipment - Marina	299,821.60	284,972.58	14,849.02
1502550 · Lease Assets	434,701.63	0.00	434,701.63
1502555 · Accumulated Amortization	-25,328.01	0.00	-25,328.01
1502600 · Computer Software	32,872.24	32,872.24	0.00
1502800 · Acc Dep-Bldg & Impr-Cap Assets	-6,722,169.54	-6,529,748.54	-192,421.00
1502850 · Acc Dep Bldg & Impr-Held for Le	-2,331,837.00	-2,221,428.00	-110,409.00
1502900 · Acc Dep - Operating Equip	-2,554,080.33	-2,385,670.33	-168,410.00
1502905 · Acc Dep - Marina equipment	-239,567.00	-227,418.00	-12,149.00
1503000 · Acc Dep - Office Equipment	-462,481.46	-454,703.46	-7,778.00
1503100 · Acc Dep-Land & Impr-Cap Assets	-8,048,916.11	-7,468,047.11	-580,869.00

Port of Oswego Authority
Balance Sheet
As of June 30, 2023

	Jun 30, 23	Jun 30, 22	\$ Change
1503101 · Acc Dep - Computer Software	-32,872.00	-32,872.00	0.00
1503150 · Acc Dep Land & Impr-Held for Le	-96,532.00	-37,174.00	-59,358.00
1503200 · Acc Dep - Lease Asset	-158,555.00	0.00	-158,555.00
1503600 · Equipment - New or Replacement	0.00	11,975.00	-11,975.00
1504900 · Cap Imp - Gas Dock improvements	1,031.76	0.00	1,031.76
1505600 · Cap Imp - Agricultural Center	14,512,803.21	14,314,437.39	198,365.82
1505800 · Cap Imp - Railcar conveyor	11,546.14	0.00	11,546.14
1506400 · Cap Imp - Warehouse doors	4,405.44	0.00	4,405.44
1506600 · Cap Imp - RV Park	96,200.96	95,677.02	523.94
1507800 · Cap Imp - FEMA-West 2017	371,021.73	320,032.64	50,989.09
1507802 · Cap Imp - FEMA-East 2017	1,651,352.12	177,482.53	1,473,869.59
1508600 · Cap Imp-REDI 19515-Goble Marina	544,560.44	542,024.34	2,536.10
1508900 · Cap Imp-Fitzgibbons Prop Imprv	0.00	160,556.00	-160,556.00
Total Fixed Assets	29,108,178.82	28,142,979.28	965,199.54
Other Assets			
1100105 · Long Term Lease Receivable	1,063,620.78	0.00	1,063,620.78
1100106 · Interest Receivable	2,417.21	0.00	2,417.21
1800000 · Pension - Deferred Outflow	-190,195.00	-76,109.00	-114,086.00
1800001 · Deferred Outflow - OPEB	385,391.00	519,043.00	-133,652.00
Total Other Assets	1,261,233.99	442,934.00	818,299.99
TOTAL ASSETS	32,958,862.18	31,311,444.22	1,647,417.96
LIABILITIES & EQUITY			
Liabilities			
Current Liabilities			
Accounts Payable			
2000100 · Accounts Payable	182,114.75	535,679.64	-353,564.89
Total Accounts Payable	182,114.75	535,679.64	-353,564.89
Credit Cards			
2000101 · Key Bank - Bill Mastercard	1,621.76	2,296.98	-675.22
2000103 · Lowe's credit card	4,572.71	498.56	4,074.15
Total Credit Cards	6,194.47	2,795.54	3,398.93
Other Current Liabilities			
2000200 · Retainage Payable	71,403.49	64,760.63	6,642.86
2000300 · Accounts Payable Other	25,110.86	3,260.10	21,850.76
2000400 · A/P-Deferred COVID19 ER SS	0.00	19,414.06	-19,414.06
2001000 · Accrued Salaries	37,502.49	49,791.08	-12,288.59
2001200 · Accrued Compensation	58,468.03	53,350.23	5,117.80
2001600 · Accrued NYS Retirement Withheld	1,086.66	1,841.58	-754.92
2001700 · NYS Retirement Loan Withheld	831.00	1,149.00	-318.00
2002000 · Medical FSA Withheld	0.00	109.62	-109.62
2002400 · Support Collection Withheld	0.00	1,020.54	-1,020.54
2002500 · Accrued Dental Ins Withheld	0.00	277.13	-277.13
2002700 · Accrued NYS PFL withheld	1,651.61	1,179.99	471.62
2003000 · #1570A Pension Fund	48,007.31	147,058.50	-99,051.19

Port of Oswego Authority
Balance Sheet
As of June 30, 2023

	<u>Jun 30, 23</u>	<u>Jun 30, 22</u>	<u>\$ Change</u>
2003100 · 1570 1% Checkoff Withheld	714.72	2,194.26	-1,479.54
2003200 · 1570 1/10% Checkoff Withheld	71.45	219.40	-147.95
2003300 · 1570A 9/10% Checkoff Withheld	643.29	1,974.87	-1,331.58
2003401 · 1570A Local Dues Withheld	1,215.38	3,723.08	-2,507.70
2003600 · CSEA dues Withheld	0.00	232.79	-232.79
2005600 · Payments on Insurance Claims	961.95	961.95	0.00
2005700 · Short Term Lease Liability	138,713.57	0.00	138,713.57
2550000 · Sales Tax Payable	-1,227.50	-2,582.97	1,355.47
Total Other Current Liabilities	<u>385,154.31</u>	<u>349,935.84</u>	<u>35,218.47</u>
Total Current Liabilities	573,463.53	888,411.02	-314,947.49
Long Term Liabilities			
2500400 · NYS Retirement Employer Contri	10,289.00	1,729.00	8,560.00
2500500 · Advances from NYS	3,455,925.71	3,505,925.71	-50,000.00
2500900 · Rev Antic Note-Pathfinder Bank	0.00	157,763.28	-157,763.28
2501010 · Note Payable - PPP 2nd draw	0.00	374,895.00	-374,895.00
2501400 · OPEB liability	1,559,497.00	2,466,448.00	-906,951.00
2501700 · LOC 1753 Pathfinder-Goble/FEMA	365,668.95	0.00	365,668.95
2502100 · Note Payable - Liebherr Crane	0.00	313,073.82	-313,073.82
2503500 · Long Term Lease Liability	115,205.09	0.00	115,205.09
2600000 · Net Pension Liability - ERS	-187,532.00	2,143.00	-189,675.00
2800001 · Deferred Inflow - OPEB	1,084,415.00	248,736.00	835,679.00
2800002 · Deferred Inflow - Lessor	1,178,019.47	0.00	1,178,019.47
Total Long Term Liabilities	<u>7,581,488.22</u>	<u>7,070,713.81</u>	<u>510,774.41</u>
Total Liabilities	8,154,951.75	7,959,124.83	195,826.92
Equity			
3000500 · Contributed Capital	144,946.00	144,946.00	0.00
3001000 · Contributed Capital - Federal	45,777.00	45,777.00	0.00
3001500 · Grant from NYS	2,253,367.90	2,253,367.90	0.00
3001600 · Grant MultiCodul Capital Proj	2,073,783.33	2,073,783.33	0.00
3001700 · Grant-MultiModal	370,000.00	370,000.00	0.00
3001800 · Grant Energy Savings	60,000.00	60,000.00	0.00
3005000 · Retained Earnings	19,678,911.68	18,101,112.78	1,577,798.90
Net Income	177,124.52	303,332.38	-126,207.86
Total Equity	<u>24,803,910.43</u>	<u>23,352,319.39</u>	<u>1,451,591.04</u>
TOTAL LIABILITIES & EQUITY	<u><u>32,958,862.18</u></u>	<u><u>31,311,444.22</u></u>	<u><u>1,647,417.96</u></u>

Port of Oswego Authority
Profit & Loss
June 2023

12:07 PM
07/14/23
Accrual Basis

	Period to Date			Year to Date				% Variance from Budget	
	Jun 23	Jun 22	Budget	Apr - Jun 23	Apr - Jun 22	Variance to Prior	Budget		\$ Over Budget
Ordinary Income/Expense									
Income									
4000000 · Storage	14,144.75	33,564.60	30,833.34	40,564.44	80,567.56	-40,003.12	92,500.01	-51,935.57	-56.1%
4100000 · Dockage	26,340.92	24,765.66	13,888.89	33,438.69	98,285.33	-64,846.64	41,666.66	-8,227.97	-19.7%
4200000 · Wharfage	21,389.61	33,475.37	28,000.00	44,848.49	87,101.76	-42,253.27	84,000.00	-39,151.51	-46.6%
4300000 · Loading and Unloading	61,980.62	152,177.64	66,666.67	151,370.69	467,817.32	-316,446.63	200,000.00	-48,629.31	-24.3%
4400000 · Rental	33,202.37	61,522.15	47,500.00	99,357.45	155,621.45	-56,264.00	142,500.00	-43,142.55	-30.3%
4500000 · Misc Income	69,244.49	269,464.22	20,833.33	76,605.16	535,089.95	-458,484.79	62,500.00	14,105.16	22.6%
4600000 · Stevedoring	152,552.51	408,030.46	83,333.34	289,431.11	934,149.48	-644,718.37	250,000.00	-39,431.11	15.8%
4800000 · Marina Income	78,605.71	153,187.82	116,428.15	220,233.73	312,458.35	-92,224.62	349,288.43	-129,054.70	-36.9%
4850000 · RV Park	0.00	0.00	1,666.66	0.00	0.00	0.00	1,666.66	-1,666.66	-100.0%
Total Income	457,480.98	1,136,187.92	409,150.38	955,849.76	2,671,091.20	-1,715,241.44	1,224,121.76	-288,272.00	-21.9%
Cost of Goods Sold									
4900000 · Cost of Goods Sold	40,699.92	113,127.91	53,125.00	77,229.40	164,376.93	-87,147.53	159,375.00	-82,145.60	-51.5%
Total COGS	40,699.92	113,127.91	53,125.00	77,229.40	164,376.93	-87,147.53	159,375.00	-82,145.60	-51.5%
Gross Profit	416,781.06	1,023,060.01	356,025.38	878,620.36	2,506,714.27	-1,628,093.91	1,064,746.76	-186,126.40	-17.5%
Expense									
5000000 · Personal Service	167,583.16	382,914.25	138,409.90	405,366.78	764,991.19	-359,624.41	468,945.71	-63,578.93	-13.6%
6050000a · Travel Expense	268.00	92.92	500.00	428.87	1,751.11	-1,322.24	1,500.00	-1,071.13	-71.4%
610000a · Auto Expense	287.36	461.78	583.33	2,009.38	714.64	1,294.74	1,750.00	259.38	14.8%
611000a · Fuel expense	4,054.19	11,955.57	4,291.67	9,613.32	22,997.65	-13,384.33	12,875.00	-3,261.68	-25.3%
615000a · Office Supplies	397.14	641.89	3,333.33	25,548.89	24,326.30	1,222.59	10,000.00	15,548.89	155.5%
6150200 · General Insurance Expense	27,982.96	25,024.92	23,333.33	79,627.81	62,823.26	16,804.55	70,000.00	9,627.81	13.8%
620000a · Advertising & Printing	3,503.46	2,555.00	2,500.00	8,668.05	6,013.45	2,654.60	7,500.00	1,168.05	15.6%
625000a · Communications	-797.12	2,676.07	2,500.00	559.95	8,750.89	-8,190.94	7,500.00	-6,940.05	-92.5%
630000a · Fuel, Light & Power	5,732.70	4,825.73	6,250.00	17,341.12	17,854.50	-513.38	18,750.00	-1,408.88	-7.5%
635000a · Household Supplies	3,374.85	3,495.01	1,750.00	7,175.23	7,224.54	-49.31	5,250.00	1,925.23	36.7%
640000a · Payroll Taxes	13,102.90	24,750.34	9,499.52	31,482.40	55,412.31	-23,929.91	28,498.56	2,983.84	10.5%
645000a · Health Insurances	19,706.31	28,420.90	20,416.67	63,223.37	66,406.72	-3,183.35	61,250.00	1,973.37	3.2%
6500000 · ILA Pension	48,007.31	147,058.50	17,500.00	89,936.57	273,596.75	-183,660.18	52,500.00	37,436.57	71.3%
6510000 · IUOE Local 158 Fringes(-er)	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.0%
6520000 · CSEA Workboots/Workclothes	0.00	0.00	83.33	0.00	0.00	0.00	250.00	-250.00	-100.0%
655000a · Special Supplies	9,000.60	117,088.96	5,833.33	22,509.84	187,561.22	-165,051.38	17,500.00	5,009.84	28.6%
655130a · Spec Supp & Ex - Metered Water	0.00	0.00	583.33	289.67	94.34	195.33	1,750.00	-1,460.33	-83.4%
6551500 · Spec Supp & Ex - Comm Support	650.00	600.00	943.75	12,350.00	10,600.00	1,750.00	2,831.25	9,518.75	336.2%
6560000 · Professional Services	54,138.09	21,131.40	8,083.33	66,085.65	24,882.90	41,202.75	24,250.00	41,835.65	172.5%

Port of Oswego Authority
Profit & Loss
June 2023

	Period to Date			Year to Date					% Variance from Budget
	Jun 23	Jun 22	Budget	Apr - Jun 23	Apr - Jun 22	Prior	Budget	\$ Over Budget	
6570000 - Marina Supp & Expenses	11,931.56	8,142.69	4,437.49	20,995.53	14,477.62	6,517.91	13,312.47	7,663.06	57.7%
6580000 - Education/Training	0.00	0.00	83.33	0.00	-114.00	114.00	250.00	-250.00	-100.0%
6590000 - Technical Services	0.00	5,570.00	2,750.00	7,020.00	7,130.00	-110.00	8,250.00	-1,230.00	-14.9%
660000a - Repairs & Maintenance	8,819.53	5,657.71	7,500.00	36,968.16	14,611.56	22,356.60	22,500.00	14,468.16	64.3%
6670000 - House Gasoline	258.01	375.25	0.00	424.90	960.04	-535.14	0.00	424.90	100.0%
6680000 - Hammermill property lease	0.00	0.00	0.00	0.00	33,600.00	-33,600.00	0.00	0.00	0.0%
6700000 - Rentals	2,386.25	6,750.75	833.33	12,541.25	15,239.60	-2,698.35	2,500.00	10,041.25	401.7%
6700200 - Lease-Track Mobile	0.00	2,558.00	2,558.00	0.00	7,674.00	-7,674.00	7,674.00	-7,674.00	-100.0%
6700300 - Lease - other equipment leases	0.00	9,760.00	16,388.00	-147.00	29,280.00	-29,427.00	49,164.00	-49,311.00	-100.3%
6700301 - Lease - vehicles	0.00	0.00	292.92	0.00	1,565.32	-1,565.32	878.76	-878.76	-100.0%
6730000 - FEMA 4480 - Covid19 Expenses	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.0%
6750000 - Write offs	0.01	0.00	166.67	0.01	0.00	0.01	500.00	-499.99	-100.0%
6800000 - Museum	400.24	692.46	500.00	3,444.92	1,630.42	1,814.50	1,500.00	1,944.92	129.7%
6850000 - Interest Expense	2,677.75	1,956.32	1,666.67	6,161.45	6,039.83	121.62	5,000.00	1,161.45	23.2%
6900000 - Freight Expense	67.75	225.31	416.67	1,187.51	800.11	387.40	1,250.00	-62.49	-5.0%
Total Expense	383,533.01	815,381.73	283,987.90	930,813.63	1,668,896.27	-738,082.64	905,679.75	25,133.88	2.8%
Net Ordinary Income	33,228.05	207,678.28	72,037.48	-52,193.27	837,818.00	-890,011.27	159,067.01	-211,260.28	-132.8%
Other Income/Expense									
8999999 - Interest Income - Leases	2,417.35	0.00	0.00	7,330.96	0.00	7,330.96	0.00	7,330.96	100.0%
9000000 - Interest Income	3,986.02	156.28	833.34	14,512.31	409.87	14,102.44	2,500.02	12,012.29	480.5%
9000001 - Grant - Agricultural Center	0.00	334,513.50	87,804.68	0.00	-145,328.93	145,328.93	87,804.68	-87,804.68	-100.0%
9000011 - Grants - miscellaneous	0.00	15,956.00	0.00	0.00	0.00	0.00	0.00	0.00	0.0%
9000014 - NYS Grant Pin 3935.59 ET Pier	0.00	0.00	72,256.77	0.00	0.00	0.00	144,513.54	-144,513.54	-100.0%
9000017 - FEMA DR 4348	0.00	0.00	609,085.67	0.00	-189,186.20	189,186.20	609,085.67	-609,085.67	-100.0%
9000020 - Auction / Sale of equipment	0.00	0.00	0.00	265,000.00	0.00	265,000.00	0.00	265,000.00	100.0%
9001400 - REDI - Goble Marina	0.00	0.00	287,241.59	0.00	-27,990.80	27,990.80	287,241.59	-287,241.59	-100.0%
Total Other Income	6,403.37	350,625.78	1,057,222.05	286,843.27	-362,096.06	648,939.33	1,131,145.50	-844,302.23	-74.6%
Other Expense									
9000400 - Windmill Proj Rd Improvements	0.00	58,799.16	0.00	0.00	172,389.56	-172,389.56	0.00	0.00	0.0%
9000700 - Profit Sharing Exp - Castalooop	14,436.10	0.00	0.00	14,436.10	0.00	14,436.10	0.00	14,436.10	100.0%
9005500 - Amortization Expense	14,363.14	0.00	0.00	43,089.38	0.00	43,089.38	0.00	43,089.38	100.0%
Total Other Expense	28,799.24	58,799.16	0.00	57,525.48	172,389.56	-114,864.08	0.00	57,525.48	100.0%
Net Other Income	-22,395.87	291,826.62	1,057,222.05	229,317.79	-534,485.62	763,803.41	1,131,145.50	-901,827.71	-79.7%
Net Income	10,832.18	499,504.90	1,129,259.53	177,124.52	303,332.38	-126,207.86	1,290,212.51	-1,113,087.99	-86.3%

Port of Oswego Authority
Marina Profit & Loss
April through June 2023

Ordinary Income/Expense	Apr - Jun 23	Apr - Jun 22	\$ Change
Income			
4400000 · Rental	300.00	200.00	100.00
4800000 · Marina Income			
4800100 · Marina Inc - Slip Rental	83,200.00	85,575.00	-2,375.00
4800101 · Marina Inc-Transient mooring	20,742.50	20,289.50	453.00
4800200 · Marina Inc - Misc	405.00	185.00	220.00
4800300 · Marina Inc - Storage	0.00	600.00	-600.00
4800400 · Marina Inc - Gas Sales	97,280.42	192,213.22	-94,932.80
4800500 · Marina Inc-Gin Pole	7,869.00	6,119.50	1,749.50
4800501 · Marina Inc-Hoist	1,963.00	1,170.00	793.00
4800600 · Marina-FishClean/OYC/Barn Rent	1,200.00	1,200.00	0.00
4800800 · Marina Inc - Towing services	0.00	560.00	-560.00
4800900 · Marina Inc - Service/Labor	6,486.50	3,802.00	2,684.50
4801000 · Marina Inc - Winterization	430.00	0.00	430.00
4801100 · Marina Inc - Tackle	6.55	9.41	-2.86
4801200 · Marina Inc - Boat Supply	264.28	496.72	-232.44
4801400 · Marina Inc - Beverages	37.75	10.00	27.75
4801500 · Marina Inc - Snacks	45.50	0.00	45.50
4801700 · Marina Inc - Ice	291.00	228.00	63.00
Total 4800000 · Marina Income	220,521.50	312,658.35	-92,136.85
Total Income	220,521.50	312,658.35	-92,136.85
Cost of Goods Sold	77,219.62	164,376.93	-87,157.31
Gross Profit	143,301.88	148,281.42	-4,979.54
Expense			
5000000 · Personal Service	33,904.01	33,523.96	380.05
615000a · Office Supplies	1,598.96	1,261.97	336.99
625000a · Communications	0.00	330.13	-330.13
635000a · Household Supplies	186.94	326.12	-139.18
640000a · Payroll Taxes	3,028.46	1,493.17	1,535.29
645000a · Health Insurances	956.97	126.89	830.08
655000a · Special Supplies	1,279.41	838.80	440.61
6570000 · Marina Supp & Expenses			
6571000 · MarinaSupp & Ex-Misc	1,648.59	711.21	937.38
6571200 · MarinaSupp & Ex-Maintenance	0.00	126.70	-126.70
6571201 · MarinaSupp & Ex-Equip repairs	7,078.59	66.80	7,011.79
6571300 · MarinaSupp & Ex-Utilities	3,416.40	2,719.13	697.27
6571400 · MarinaSupp & Ex-Credit Card Exp	8,543.03	10,469.05	-1,926.02
6571600 · MarinaSupp & Ex-Winteriz costs	59.98	30.90	29.08
6571700 · MarinaSupp & Ex-Cable	284.94	359.94	-75.00
6571800 · Marina Supp & Ex-reg over/short	0.00	-6.11	6.11
Total 6570000 · Marina Supp & Expenses	21,031.53	14,477.62	6,553.91
6580000 · Education/Training	0.00	-114.00	114.00
660000a · Repairs & Maintenance	2,566.83	515.97	2,050.86
6670000 · House Gasoline	247.71	161.70	86.01
6700300 · Lease - other equipment leases	1,710.00	1,710.00	0.00
6900000 · Freight Expense	60.00	0.00	60.00
Total Expense	66,570.82	54,652.33	11,918.49
Net Ordinary Income	76,731.06	93,629.09	-16,898.03
Other Income/Expense			
Other Income	0.00	0.31	-0.31
Net Other Income	0.00	0.31	-0.31
Net Income	76,731.06	93,629.40	-16,898.34

Exhibit C-2

**Port of Oswego Authority
Imprest Fund**

June 5, 2023
W-24

Name	Paid Amt.
General State Charges - Sole Custody Funds	7,011.19
HRA Distribution Summary - May 2023	<hr/> \$7,011.19

**Port of Oswego Authority
Imprest Funds**

June 6, 2023

W-25

Benefit Resource, Inc.		100.00
	Monthly Administration Fee	
Bousquet Holstein PLLC		5,117.30
	Legal Services - General Counsel, Grain Handling Project, Hammermill Assignment of Rent, PCL Properties Bankruptcy, and WT Terminal Assignment Agreement	
Brady Systems		2,996.00
	Truck Scale Cleaning	
Burke's Do-it-Best Home Center		29.97
	Flex Coupling, Window Repair at F&W	
Butler Disposal Systems Inc		489.00
	Trash/Rolloff Haul	
Centerstate Corporation for Economic Oppo		5,100.00
	CEO Investor Membership	
CIT Group Inc		2,558.00
	Trackmobile Lease	
Ed & Ed Business Technology, Inc.		54.78
	Contract Charge for Copier	
Glider Oil		17,065.45
	Marina Diesel, Marina Gasoline, Port Propane	
Jefferson Solutions, Inc.		2,600.00
	Govenmental Accounting & Management	
Mikel's Auto Repair & Sales Inc.		1,560.50
	NYS Inspection, Brakes, Steering Shaft for 2006 F-250	
Mohawk Global Logistics Corp		62.50
	FTZ Project Consulting	
NaGr #-09104 Lighting-1 Gate, 1 NE Corner		104.61
	Electric Delivery	
Northern Lights Boat Repair		4,710.00
	Fixing Cracks, Chips, and Holes on a Vessels at the Marina	

**Port of Oswego Authority
Imprest Funds**

June 6, 2023

W-25

NYS Dept. of Agriculture & Markets		15.00
	Weighmaster License for Pamela Dowd	
Oswego Auto Parts		119.98
	Box of Grease Tubes	
Pathfinder Bank - LOC (Goble/FEMA)		250.00
	Loan Renewal Fee	
Paychex		948.74
	Payroll Fees & Administration	
S&B Computer and Office Products, Inc.		97.14
	Water for F&W	
Sprague Operating Resources LLC		220.16
	Electric Supply - 4 Accounts	
Thompson & Johnson Equipment Co., Inc.		1,196.00
	Fork Lift Rentals - 2 Fork Lifts	
		<u>\$45,395.13</u>

**Port of Oswego Authority
Imprest Funds**

June 12, 2023

W-27

Computer Outlet North, Inc.	Monthly Emails & Cloud Back-up	\$178.50
Glider Oil	Port Propane, Marina Diesel, Port Diesel	\$9,751.73
Grainger	Motor & Pulley for Belly Conveyor, Chain Sprocket, Keystocks	\$971.55
National Grid Electric & Gas	Electric Delivery & Supply (14 Accounts)	\$4,584.39
NYS Insurance Fund - WC	Monthly Worker's Compensation Premium & Revised Premium	\$20,164.63
Rombough Electric Inc.	Troubleshooting & relocating wires on Silo after Lightning Strike	\$444.00
S&B Computer and Office Products, Inc.	Port Water & Office Supplies	\$249.44
Shark Welding & Repair Service	Gin Pole Repair at the Marina	\$5,400.00
Tractor Supply Credit Plan	Monthly Charges - Roller Chain, Coupler, Keystock	\$103.14
WEX Inc.	Fuel for Port Vehicles	\$352.25
		<u>\$42,199.63</u>

**Port of Oswego Authority
Imprest Funds**

June 16 - 20, 2023

W-31

Business Council of NYS, Inc.		371.93
	Life, AD&D, LTD Insurance	
Butler Disposal Systems Inc		231.73
	Trash & Recycle Service	
Chirello Advertising		1,938.46
	Micron PR, FTZ Advertising	
City of Oswego Water - #005071-000		180.00
	Water & Sewer	
City of Oswego Water - #005430-000		180.00
	Water & Sewer	
City of Oswego Water - #005825-000		180.00
	Water & Sewer	
CNY Abstract & Title Services, Inc.		500.00
	Abstract & Title Service	
Transient: McAnally, Debbie		1,144.00
	Refund of Dockage, overpaid due to Phoenix Bridge being down	
Glider Oil		16,406.66
	Marina Gasoline, Port Propane, Marina Diesel	
GM Financial Leasing		292.92
	Equinox Lease	
Haun Welding Supply Inc.		372.91
	Cylinder Rental for May	
LexisNexis		200.00
	Legal Information	
Paychex		941.05
	Payroll Fees & Administration	
Paychex		1,487.45
	Payroll Fees & Administration	

**Port of Oswego Authority
Imprest Funds**

June 16 - 20, 2023

W-31

Palladium Times/Sample News Group Oswego		337.35
	EDA Application, Public Announcement	
Pitney Bowes Global Financial Serv LLC		201.18
	Postage Machine Lease	
Pitney Bowes Purchase Power		176.00
	Postage Meter Refill	
S&B Computer and Office Products, Inc.		149.47
	Water Cooler Rentals, Household Cleaning, Office Supplies	
Shark Welding & Repair Service		10,200.00
	Build New Potash Railcar Unload Conveyor	
Taylor Northeast, Inc.		4,164.00
	Fork Lift Rentals (7)	
Wells Fargo Financial Leasing		4,400.00
	Doosan Lease	
Young/Sommer, LLC		1,080.00
	Dome 4 Development Project	
		<hr/> 45,135.11

**Port of Oswego Authority
Imprest Funds**

June 21 - 28, 2023
W-34

NYS Dept. of Labor - UI Div		\$1,620.69
Cintas	Work Uniforms & Floor Mats	\$360.63
Computer Outlet North, Inc.	10-Hour Service Agreement	\$1,000.00
CSEA Employee Benefit Fund	Dental & Vision Insurance	\$1,504.46
Fastenal Company	Straps (Ship Expense)	\$160.04
FitzGibbons Agency LLC	Bonds - Renewal Policy	\$1,000.00
LEAF	Copier Lease	\$156.99
National Grid	Electric Delivery & Supply Service (1 Account)	\$2,546.15
Nocturnal Wildlife Control LLC	Remove Wildlife from the Office Space	\$230.00
Oswego Auto Parts	V-Belt, Motor Oil, Oil Filter, Bumper Retainer, Condenser Fan Assembly	\$1,581.17
Oswego Harbor Festivals, Inc.	Annual Sponsorship for 2023 Harborfest	\$10,000.00
Pathfinder Bank - LOC	Loan Renew Fee	\$250.00
S&B Computer and Office Products, Inc.	Office, Household, & Custodial Supplies	\$86.98
Shark Welding & Repair Service	Welding Service to Barge, Wiring to US Tow Boat	\$4,980.00

**Port of Oswego Authority
Imprest Funds**

June 21 - 28, 2023
W-34

Specialty Tire Inc	Nissan Fork Lift Repairs	\$4,254.00
Spectrum Business (Marina)	Marina Internet (2 Months)	\$198.91
Spectrum Business (Port)	Port Internet & Phone	\$109.97
		<u>\$30,039.99</u>

**Port of Oswego Authority
Imprest Fund**

June 30, 2023
W-35

General State Charges - 2nd Quarter 2023 Medicare Reimbursement	3,395.70
2nd Qtr 2023 Medicare Reimbursement	
	\$3,395.70

**Port of Oswego Authority
Imprest Fund**

June 30, 2023
W-36

General State Charges -HRA Disbursements June 2023

1,977.51

HRA Distribution Summary - June 2023

\$1,977.51

Port of Oswego Authority
A/P Aging Summary
As of June 30, 2023

	Current	1 - 30	31 - 60	61 - 90	91 - 120	> 120	TOTAL
Admar Supply Company Inc.	2,386.25	0.00	0.00	0.00	0.00	0.00	2,386.25
Aflac	937.56	0.00	0.00	0.00	0.00	0.00	937.56
AmVet Office Supplies, LLC	109.15	0.00	0.00	0.00	0.00	0.00	109.15
BDI	90.94	0.00	0.00	0.00	0.00	0.00	90.94
Benefit Resource, Inc.	100.00	0.00	0.00	0.00	0.00	0.00	100.00
Bond, Schoeneck & King, PLLC	587.31	0.00	0.00	0.00	0.00	0.00	587.31
Bousquet Holstein PLLC	12,939.50	0.00	0.00	0.00	0.00	0.00	12,939.50
Bowers & Company CPAs PLLC	29,900.00	0.00	0.00	0.00	0.00	0.00	29,900.00
Burke's Do-it-Best Home Center	171.89	0.00	0.00	0.00	0.00	0.00	171.89
Butler Disposal Systems Inc	602.98	0.00	0.00	0.00	0.00	0.00	602.98
C&S Engineers, Inc.	7,626.28	0.00	0.00	0.00	0.00	0.00	7,626.28
Castaloo USA Inc.	14,436.10	0.00	0.00	0.00	0.00	0.00	14,436.10
Cintas	192.27	0.00	0.00	0.00	0.00	0.00	192.27
CIT Group Inc	2,558.00	0.00	0.00	0.00	0.00	0.00	2,558.00
Cooper Electric	215.70	0.00	0.00	0.00	0.00	0.00	215.70
Donovan Marine Inc.	581.30	0.00	0.00	0.00	0.00	0.00	581.30
FitzGibbons Agency LLC	51,546.51	0.00	0.00	0.00	0.00	0.00	51,546.51
Glider Oil	27,370.67	0.00	0.00	0.00	0.00	0.00	27,370.67
Grainger	98.92	0.00	0.00	0.00	0.00	0.00	98.92
Great Lakes Seaway Review	1,565.00	0.00	0.00	0.00	0.00	0.00	1,565.00
Haun Welding Supply Inc.	535.94	0.00	0.00	0.00	0.00	0.00	535.94
Key Bank - B	2,255.81	0.00	0.00	0.00	0.00	0.00	2,255.81
LexisNexis	400.00	0.00	0.00	0.00	0.00	0.00	400.00
Mohawk Global Logistics Corp	125.00	0.00	0.00	0.00	0.00	0.00	125.00
NaGr #-04008 Security Gate, Entrance Elec	84.88	0.00	0.00	0.00	0.00	0.00	84.88
NaGr #-05002 Gas & Elec New Garage	238.12	0.00	0.00	0.00	0.00	0.00	238.12
NaGr #-09104 Lighting-1 Gate, 1 NE Corner	104.02	0.00	0.00	0.00	0.00	0.00	104.02
NaGr #-10106 Electric - Barrel Bldg.	20.40	0.00	0.00	0.00	0.00	0.00	20.40
NaGr #-32051 Storage (Silo & Barrel Bldg)	2,639.50	0.00	0.00	0.00	0.00	0.00	2,639.50
NaGr #-38103 Gas & Elec Main Warehouse	1,836.21	0.00	0.00	0.00	0.00	0.00	1,836.21
NaGr #-38107 Gas Museum	26.20	0.00	0.00	0.00	0.00	0.00	26.20
NaGr #-38118 Marina - Unit B	327.46	0.00	0.00	0.00	0.00	0.00	327.46
NaGr #-39107 F&W	592.86	0.00	0.00	0.00	0.00	0.00	592.86
NaGr #-40109 Electric Derrick	27.73	0.00	0.00	0.00	0.00	0.00	27.73
NaGr #-41109 Electric Museum	251.47	0.00	0.00	0.00	0.00	0.00	251.47
NaGr #-47025 Marina - Pier B	308.16	0.00	0.00	0.00	0.00	0.00	308.16
NaGr #-74022 Vinegar Hill	20.40	0.00	0.00	0.00	0.00	0.00	20.40
NaGr #-83002 - 22 Mercer - Security Pole	23.91	0.00	0.00	0.00	0.00	0.00	23.91
NaGr #-91027 Marina - Pier A	668.97	0.00	0.00	0.00	0.00	0.00	668.97
Oswego Auto Parts	673.46	0.00	0.00	0.00	0.00	0.00	673.46
Pathfinder Bank - LOC (Goble/FEMA)	1,988.28	0.00	0.00	0.00	0.00	0.00	1,988.28
S&B Computer and Office Products, Inc.	913.38	0.00	0.00	0.00	0.00	0.00	913.38
St. Lawrence Seaway Management Corporatio	250.00	0.00	0.00	0.00	0.00	0.00	250.00
Standard Security Life Ins. Co. of NY	1,230.23	0.00	0.00	0.00	0.00	0.00	1,230.23
SUNY Oswego	0.00	0.00	0.00	4,855.00	0.00	0.00	4,855.00
Thompson & Johnson Equipment Co., Inc.	1,196.00	0.00	0.00	0.00	0.00	0.00	1,196.00
Wells Fargo Financial Leasing	4,400.00	0.00	0.00	0.00	0.00	0.00	4,400.00
Wells Technology, Inc	1,706.14	0.00	0.00	0.00	0.00	0.00	1,706.14
WEX Inc.	398.89	0.00	0.00	0.00	0.00	0.00	398.89
TOTAL	177,259.75	0.00	0.00	4,855.00	0.00	0.00	182,114.75

Port of Oswego Authority A/R Aging Summary As of June 30, 2023

	Current	1 - 30	31 - 60	61 - 90	91 - 120	> 120	TOTAL
*Transient	0.00	0.00	0.00	0.00	0.00	1,478.62 ¹	1,478.62
Atlantic Testing Labs	0.00	2,310.00	0.00	0.00	0.00	0.00	2,310.00
Castaloo USA Inc. Shared Services Centre	71,335.35	0.00	0.00	0.00	0.00	0.00	71,335.35
Concord Resources, Ltd.	0.00	0.00	0.00	0.00	0.00	1.35	1.35
DeLong, Frederick	0.00	-375.00	0.00	0.00	0.00	0.00	-375.00
General Services Admin.	8,853.80	0.00	0.00	0.00	0.00	0.00	8,853.80
Glencore LTD.	81,980.75	921.84	0.00	0.00	0.00	0.00	82,902.59
Goldman Sachs & Co	30,311.61	0.00	0.00	0.00	0.00	0.00	30,311.61
H Lee White Maritime Museum	0.00	300.00	0.00	0.00	0.00	0.00	300.00
Heidelberg Materials (Lehigh)	4,744.18	0.00	0.00	0.00	0.00	0.00	4,744.18
IXM Trading LLC/Louis Dreyfus Co.	17,726.83	0.00	0.00	0.00	0.00	0.00	17,726.83
Kerr, James	0.00	0.00	0.00	0.00	0.00	2,194.78 ²	2,194.78
Lockwood, Jeremy	0.00	0.00	0.00	0.00	0.00	135.00 ³	135.00
Manning, Greg	0.00	0.00	0.00	0.00	0.00	864.00 ⁴	864.00
Marubeni America Corp.	39,422.55	0.00	0.00	0.00	0.00	0.00	39,422.55
McKeil Marine	425.00	5,153.68	0.00	0.00	0.00	0.00	5,578.68
Mercuria Energy America, LLC	0.00	0.00	10.43	10.43	0.00	0.00	20.86
New England Steamship Agents, Inc.	17,728.74	27,687.60	0.00	0.00	0.00	0.00	45,416.34
Novelis Rolled Products	35.00	2,164.83	0.00	0.00	0.00	0.00	2,199.83
Nutrien Ag Solutions - CPS	6,844.30	0.00	0.00	0.00	0.00	0.00	6,844.30
Oswego Expeditions/Destination Expeditio	0.00	100.00	0.00	0.00	0.00	0.00	100.00
Oswego Yacht Club	0.00	100.00	0.00	0.00	0.00	0.00	100.00
Page Material Management	59.46	0.00	0.00	0.00	0.00	0.00	59.46
Rio Tinto Alcan, Inc	146.61	146.61	146.61	146.61	146.61	0.00	733.05 ⁵
Shark-Attach, LLC	0.00	425.00	425.00	0.00	0.00	0.00	850.00
The Andersons Inc	633.79	0.00	0.00	0.00	0.00	0.00	633.79
WT Terminal Oswego, LLC	6,000.00	0.00	0.00	0.00	0.00	0.00	6,000.00
TOTAL	286,247.97	38,934.56	582.04	157.04	146.61	4,673.75	330,741.97

1. Collections
2. Payment plan
3. Spoke and will make payment next week.
4. Sent collections letter
5. Pam followed up with Rio Tinto. Awaiting response.

Port of Oswego Authority
Loan Summary
as of June 30, 2023

<u>Name</u>	<u>Loan Balance</u>	<u>Available</u>	<u>Rate</u>
NYS first advances	\$ 3,455,925.71	\$ -	0.00%
Pathfinder Bank - LOC	\$ -	\$ 500,000.00	7.25%
Pathfinder Bank - LOC FEMA/REDI	\$ 365,668.95	\$ 1,034,331.05	7.25%

Port of Oswego Authority
Schedule of Assets
 As of June 30, 2023

	<u>Cost</u>	<u>Accum. Depr.</u>	<u>Net Book Value</u>
Fixed Assets			
1502000 · Land & Land Impr-Capital Assets	14,074,827.75	-8,048,916.11	6,025,911.64
1502050 · Land & Land Impr-Held for Lease	1,537,131.13	-96,532.00	1,440,599.13
1502100 · Alcan Water Line	1.00	0.00	1.00
1502300 · Bldgs & Improvem-Capital Assets	8,516,661.43	-6,722,169.54	1,794,491.89
1502350 · Bldgs & Improvem-Held for Lease	4,019,489.22	-2,331,837.00	1,687,652.22
1502400 · Office Equipment & Furniture	473,841.90	-462,481.46	11,360.44
1502500 · Operating Equipment	3,198,247.57	-2,554,080.33	644,167.24
1502501 · Equipment - Marina	299,821.60	-239,567.00	60,254.60
1502550 · Lease Assets	434,701.63	-158,555.00	276,146.63
1502600 · Computer Software	32,872.24	-32,872.24	0.00
Total Fixed Assets	<u>32,587,595.47</u>	<u>-20,647,010.68</u>	<u>11,940,584.79</u>

Port of Oswego Authority
YTD Sales Report
April through June 2023

	Apr - Jun 23	%	Apr - Jun 22	%	\$ Change
Income					
4000000 · Storage					
4002800 · Storage - Marubeni	3,517.28	0.37%	7,343.44	0.27%	-3,826.16
4002900 · Storage - Glencore	921.84	0.10%	0.00	0.00%	921.84
4003000 · Storage - Goldman Sachs	1,841.95	0.19%	2,772.81	0.10%	-930.86
4003400 · Storage - Mercuria	10.43	0.00%	6,746.89	0.25%	-6,736.46
4003500 · Storage - Mitsubishi	155.89	0.02%	1,242.27	0.05%	-1,086.38
4003600 · Storage - The Andersons	24,720.00	2.59%	25,476.65	0.95%	-756.65
4003700 · Storage - Hammernill Site	0.00	0.00%	25,200.00	0.94%	-25,200.00
4003800 · Storage - Alcoa	0.00	0.00%	5,215.55	0.20%	-5,215.55
4003900 · Storage - Kuehne & Nagel	290.05	0.03%	0.00	0.00%	290.05
4005000 · Storage - Miscellaneous	6,589.83	0.69%	1,950.00	0.07%	4,639.83
4008100 · Storage - IXM	2,517.17	0.26%	4,615.90	0.17%	-2,098.73
4009000 · Storage - Concord Resources Ltd	0.00	0.00%	4.05	0.00%	-4.05
Total 4000000 · Storage	40,564.44	4.24%	80,567.56	3.02%	-40,003.12
4100000 · Dockage					
4100100 · Dockage - Algoma Central	3,771.69	0.39%	0.00	0.00%	3,771.69
4100200 · Dockage - Lehigh Hanson	4,778.24	0.50%	8,756.48	0.33%	-3,978.24
4102200 · Dockage - New England Steamship	16,935.08	1.77%	72,414.13	2.71%	-55,479.05
4102700 · Dockage - McKeil Marine	5,328.68	0.56%	10,057.36	0.38%	-4,728.68
4103000 · Dockage - Alcoa	0.00	0.00%	7,057.36	0.26%	-7,057.36
4105000 · Dockage - Miscellaneous	2,625.00	0.27%	0.00	0.00%	2,625.00
Total 4100000 · Dockage	33,438.69	3.50%	98,285.33	3.68%	-64,846.64
4200000 · Wharfage					
4200100 · Wharfage - Nutrien Ag	2,421.23	0.25%	7,188.59	0.27%	-4,767.36
4200200 · Wharfage - Lehigh (Heidelberg)	13,246.54	1.39%	18,134.80	0.68%	-4,888.26
4201000 · Wharfage - Kuehne & Nagel	0.00	0.00%	5,100.53	0.19%	-5,100.53
4202500 · Wharfage - Marubeni	8,336.89	0.87%	10,928.55	0.41%	-2,591.66
4202700 · Wharfage - Glencore	11,811.35	1.24%	0.00	0.00%	11,811.35
4203100 · Wharfage - Goldman Sachs	4,863.11	0.51%	2,698.94	0.10%	2,164.17
4203300 · Wharfage - IXM	4,169.37	0.44%	4,049.05	0.15%	120.32
4203500 · Wharfage - Mercuria	0.00	0.00%	20,915.71	0.78%	-20,915.71
4203700 · Wharfage - Alcoa	0.00	0.00%	12,417.98	0.46%	-12,417.98
4205700 · Wharfage - Mitsubishi	0.00	0.00%	5,667.61	0.21%	-5,667.61
Total 4200000 · Wharfage	44,848.49	4.69%	87,101.76	3.26%	-42,253.27
4300000 · Loading and Unloading					
4300200 · Loading and Un - Nutrien Ag	32,421.94	3.39%	16,764.09	0.63%	15,657.85
4304300 · Loading and Un - Vestas	0.00	0.00%	230,317.53	8.62%	-230,317.53
4304900 · Loading and Un - Glencore	14,844.17	1.55%	0.00	0.00%	14,844.17
4305000 · Loading and Un - Miscellaneous	1,560.00	0.16%	0.00	0.00%	1,560.00
4305100 · Loading and Un - Marubeni	26,769.09	2.80%	26,710.89	1.00%	58.20
4305400 · Loading and Un - Goldman Sachs	17,405.33	1.82%	7,499.67	0.28%	9,905.66
4305700 · Loading and Un - IXM	13,063.49	1.37%	3,181.91	0.12%	9,881.58
4305800 · Loading and Un - Mercuria	0.00	0.00%	42,698.62	1.60%	-42,698.62
4305900 · Loading and Un - Mitsubishi	911.07	0.10%	11,898.90	0.45%	-10,987.83
4306100 · Loading and Un - Anderson	15,178.77	1.59%	63,080.74	2.36%	-47,901.97
4306300 · Loading and Un - Kuehne&Nagel	6,765.00	0.71%	65,664.97	2.46%	-58,899.97
4306400 · Loading and Un - Spliethoff	15,987.53	1.67%	0.00	0.00%	15,987.53
4306500 · Loading and Un - DSV Air & Sea	6,464.30	0.68%	0.00	0.00%	6,464.30
Total 4300000 · Loading and Unloading	151,370.69	15.84%	467,817.32	17.51%	-316,446.63
4400000 · Rental					
4400200 · Rental - DeLong, Fred	1,125.00	0.12%	1,125.00	0.04%	0.00
4400300 · Rental - Novelis	6,364.38	0.67%	6,494.49	0.24%	-130.11

Port of Oswego Authority
YTD Sales Report
April through June 2023

	<u>Apr - Jun 23</u>	<u>%</u>	<u>Apr - Jun 22</u>	<u>%</u>	<u>\$ Change</u>
4400500 · Rental - General Svces Admin	26,561.40	2.78%	25,986.39	0.97%	575.01
4400600 · Rental - Lehigh Hanson	17,819.28	1.86%	17,619.54	0.66%	199.74
4402400 · Rental - Vinegar Hill, LLC	4,026.09	0.42%	4,280.01	0.16%	-253.92
4402600 · Rental - Nutrien Ag	22,250.34	2.33%	21,751.02	0.81%	499.32
4403100 · Rental - H.Lee White Museum	900.00	0.09%	900.00	0.03%	0.00
4403300 · Rental - Fitzgibbons site	0.00	0.00%	45,000.00	1.68%	-45,000.00
4403400 · Rental - Shark-Attach Office	1,275.00	0.13%	1,275.00	0.05%	0.00
4403500 · Rental - WT Terminal Oswego LLC	18,435.96	1.93%	18,000.00	0.67%	435.96
4403600 · Rental - Shop Units (Marina)	300.00	0.03%	200.00	0.01%	100.00
4405000 · Rental - Miscellaneous	300.00	0.03%	12,990.00	0.49%	-12,690.00
Total 4400000 · Rental	99,357.45	10.39%	155,621.45	5.83%	-56,264.00
4500000 · Misc Income					
4500200 · Misc Income - Novelis	0.00	0.00%	2,960.00	0.11%	-2,960.00
4502000 · Misc Income - Labor	28,600.47	2.99%	32,020.00	1.20%	-3,419.53
4504900 · Misc Income - Metered Water	94.46	0.01%	478.04	0.02%	-383.58
4505000 · Misc Income - Other	23,217.68	2.43%	420,190.56	15.73%	-396,972.88
4505400 · Misc Income - Security East	24,692.55	2.58%	79,441.35	2.97%	-54,748.80
Total 4500000 · Misc Income	76,605.16	8.01%	535,089.95	20.03%	-458,484.79
4600000 · Stevedoring					
4601200 · Stevedoring - New Eng Steamship	10,500.00	1.10%	17,500.00	0.66%	-7,000.00
4601800 · Stevedoring - Marubeni	77,970.90	8.16%	102,809.21	3.85%	-24,838.31
4601900 · Stevedoring - Glencore	110,465.88	11.56%	0.00	0.00%	110,465.88
4602400 · Stevedoring - Goldman Sachs	45,482.37	4.76%	25,389.99	0.95%	20,092.38
4602500 · Stevedoring - IXM	38,994.07	4.08%	38,091.10	1.43%	902.97
4602600 · Stevedoring - McKeil Marine	1,275.00	0.13%	2,125.00	0.08%	-850.00
4602700 · Stevedoring - Mercuria	0.00	0.00%	196,762.54	7.37%	-196,762.54
4602800 · Stevedoring - Mitsubishi	0.00	0.00%	53,317.49	2.00%	-53,317.49
4602900 · Stevedoring - Alcoa	0.00	0.00%	92,740.00	3.47%	-92,740.00
4603000 · Stevedoring - Kuehne&Nagel	0.00	0.00%	171,562.37	6.42%	-171,562.37
4605000 · Stevedoring - Miscellaneous	4,742.89	0.50%	0.00	0.00%	4,742.89
4605400 · Stevedoring - Vestas	0.00	0.00%	233,851.78	8.75%	-233,851.78
Total 4600000 · Stevedoring	289,431.11	30.28%	934,149.48	34.97%	-644,718.37
4800000 · Marina Income	220,233.73	23.04%	312,458.35	11.70%	-92,224.62
Total Income	955,849.76	100.00%	2,671,091.20	100.00%	-1,715,241.44